



San Ramon Soccer
12885 Alcosta Blvd., Suite B
San Ramon, CA 94583
Board of Directors Meeting
Minutes

July 18, 2018

SRFC President, Steve Bried called the July 18, 2018 regular meeting of the San Ramon Soccer Board of Directors to order at 7:50 pm. Roll call was taken and quorum was certified.

Board Attendees: Ms. Franza, Mr. Bried, Mr. Coats, Ms. Donahue-Libb, Mr. Sulland Ms. Migrditchian (call in).

From the staff: Mr. Burgee

Absent: Mr. Whitcombe, Mr. de Guzman,

Review of Evotes/ Motions Taken Since Last Board Meeting: **None.**

Review of Actions Taken Since Last Board Meeting: All Completed.

Approval of Minutes - The minutes from the June 20, 2018 meeting were approved as presented and will be filed for audit.

Public Comment: Mr. Motta spoke about the 02Navy Boys team that went to Donosti Cup in Spain with Mani and Kevin. About 80% of the team went. This started with Dan Chamberlain (over a year ago) with his push to get them to NPL. They started as a silver team and is moving towards NPL. It was the best experience they had ever. They wore SRFC spiritwear everywhere. They stayed in 4 star hotels, food was amazing, etc. The coaches made sure they had meetings, and they were together the whole time. They went with the expectation of not doing well. They lost the first game, but made it to the finals and lost in PK's. Parents & players from other clubs are talking about. They can't believe they went and did so well. European Soccer Solutions planned the whole tournament. Ended up having six days before and after the tournament touring. Wonderful experience and should be a goal for any team that reaches a certain level. Highly suggest the Board and Club to have this as part of the pathway. The team wants to do it again. Mr. Motta would be more than willing to speak to any group about the enrichment and benefits. The messaging is huge for this Club. Both Coach Mani and Coach Kevin are high demanding, knowledgeable, and helped them achieve this.

Presentations- none

TREASURER'S REPORT - Mr. Coats

Mr. Coats was available for questions.

He updated us on the bank research Mr. Bried, Mr. Burgee, and he did.

Motion: Mr. Coats moves to start transferring our bank accounts from Wells Fargo to Fremont Bank beginning July 25, 2018 and ending August 24, 2018. Mr. Sull seconds.
We could recommend our team treasurers to transfer to Fremont Bank. **Motion carried.**

Mr. Coats shared the financials and outlook for the rest of the year. Also shared cost saving lines.

Mr. Burgee addressed areas to potentially increase revenue.

- Camps - need to advertise the camps in December
- Winter Futsal- put together with Mr. Mittler; prepared curriculum, professional staff
- Adult Futsal- start September
- Bingo
- Facility rental/ or classes offered
- Major Donor within Club
- Corporate Sponsorship

Director's Update- Mr. Burgee

Update on Camps:

- NorCal- additional last minute fees from City
- KickOff Camp
 - Surprise World Cup event for Boys (daytime camp)
 - Need to communicate with parents better
 - Girls went really well
- Registration- Jovan doing a great job.
- Summer Camp - hot, but went well.
- Financial Audit feedback- no recommendations given

Update with City:

- Want to charge up to 50% of the gross fee for major events (ie. tournaments, Playdates, etc.)
- Want to charge \$129/person/ hour for large events (minimum 2 persons)
-

Update on Senior Staff:

Staff Meetings are going well.

PRESIDENT'S REPORT - Mr. Bried

Mr. Bried was available for questions.

Mr. Burgee will have at least one Senior Staff member to attend the monthly Board meetings.

EXECUTIVE VICE PRESIDENT REPORT

Mr. Bried was available for questions.

SECRETARY REPORT - Ms. Franza
Ms. Franza was available for questions.

Director, COMP Liaison - Mr. Sull
Mr. Sull was available for questions.

Director, REC Liaison - Ms. Donahue-Libbe
Ms. Donahue-Libbe was available for questions.

New Business-

STANDARD COMMITTEE REPORT

Audit- No report.

Finance- No report.

Investment- No update.

Rules & Regs/Bylaws

No report.

Special Events

No report.

Fundraising/Sponsorships.

No report.

Marketing

No report.

Special Committee- no report

Organization Committee- no report

Adjournment

There are being no further business before the Board, Mr. Bried adjourned the meeting at 10:09 pm.

Maryann Franza
Secretary, SRS Board of Directors

Date Approved